

1 TESTIMONY OF R. H. HALL, JR.

2 FOR

3 DUKE POWER COMPANY

4 SCPSC DOCKET NO. 94-006-E

5 Q. PLEASE STATE YOUR NAME, ADDRESS, AND POSITION WITH DUKE
6 POWER COMPANY.

7 A. My name is R. H. Hall, Jr., and my business address is
8 400 South Tryon Street, Charlotte, North Carolina. I
9 am General Manager, Fuels Purchasing for Duke Power
10 Company.

11 Q. STATE BRIEFLY YOUR EDUCATION, BUSINESS BACKGROUND AND
12 PROFESSIONAL AFFILIATIONS.

13 A. I attended the West Virginia Institute of Technology
14 and graduated with a BS in Engineering in 1964. During
15 college, I worked for a coal company and also for a
16 mining equipment company. I joined Mill-Power Supply
17 Company as a fuel trainee in the summer of 1964,
18 progressed through various fuel purchasing positions
19 and was appointed to my present position in March,
20 1978. I am a member of the North Carolina Coal
21 Institute and the American Society of Mining,
22 Metallurgical and Petroleum Engineers, Inc.

1 Q. MR. HALL, HAVE YOU PREVIOUSLY TESTIFIED BEFORE THIS
2 COMMISSION?

3 A. Yes, I have testified in connection with the
4 applications by the Company to adjust its electric
5 rates and charges based solely on changes in the cost
6 of fuel. My last testimony was presented in Docket No.
7 94-005-E.

8 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS
9 PROCEEDING?

10 A. The purpose of my testimony is to furnish information
11 relating to our fuel purchasing and practices for the
12 period April - September, 1994. My testimony will
13 also include a summary of our fuel purchases and fuel
14 inventories.

15 Q. MR. HALL, CAN YOU PROVIDE A SUMMARY OF DUKE'S FUEL
16 PROCUREMENT PRACTICES?

17 A. Yes. The Company continues to follow the same
18 procurement practices discussed in previous testimony,
19 and a summary of those practices is as follows:

20 1. Estimating Fuel Requirements. Fuel requirements
21 are estimated annually based on input data from
22 several departments, including Forecasting, System
23 Planning, Nuclear Production, Fossil Production,
24 Operating and Fuel Purchasing.

- 1 2. Inventory Requirements. Monthly and annual fuel
2 inventory requirements for each station and the
3 system are determined after considering the
4 Company's purchasing and production requirements.
5 Final review and approval are provided by Duke's
6 Executive Committee.
- 7 3. Covering of Fuel Requirements. On a monthly
8 and annual basis, reviews are made of existing
9 contracts and projected consumption to determine
10 the need for additional spot or contract supplies.
- 11 4. Qualified Suppliers. A list of qualified
12 suppliers is maintained along with detailed
13 historical records of their performance and
14 capabilities as to quantity, quality, loading
15 capacities, etc. Invitations to bid are
16 distributed to all qualified suppliers to cover
17 additional or future contract needs.
- 18 5. Bid Evaluation. Contracts are awarded after a
19 complete evaluation cycle including an on-site
20 visit to the source to determine the capabilities
21 of the suppliers.
- 22 6. Spot Purchases. To supplement our fuel supply,
23 entry into the spot market is made on a month-by-
24 month basis.

1 7. Expediting. All orders are expedited (monitored)
2 closely as to performance against schedule
3 quantity, quality, and proper bills of lading,
4 etc. This expediting data is used to prepare a
5 monthly performance report on each supplier.

6 8. Quality Control. The Company samples and analyzes
7 all coal received at each station. These analyses
8 are monitored closely against contract
9 specifications and serve as the basis for final
10 price determinations. All coal is also weighed at
11 each station to verify freight charges assessed by
12 the railroads.

13 9. Audits. The Company has audit rights in all its
14 contracts. A formal audit of each contract is
15 conducted by Duke's Internal Audit Department on a
16 specified frequency or at any time a price
17 adjustment is requested under the terms of the
18 contract.

19 Q. YOUR TESTIMONY INCLUDES EXHIBITS. WERE THESE EXHIBITS
20 PREPARED BY YOU OR AT YOUR DIRECTION AND UNDER YOUR
21 SUPERVISION?

22 A. Yes. The exhibits were either prepared by me or at my
23 direction and under my supervision.

1 Q. WHAT IS SHOWN ON HALL EXHIBIT I?

2 A. Hall Exhibit I is a summary of fuel statistics for the
3 period April - September, 1994. It shows the
4 quantities consumed, quantities purchased, and weighted
5 average price for each fuel.

6 The delivered cost of coal for this period was
7 relatively the same as for the previous six-month
8 period. The average mine price increased \$0.02 per
9 ton while the average transportation cost increased
10 \$0.43 per ton. Spot coal prices ranged from \$1.37 to
11 \$1.45 per million BTUs during the period. Coal prices
12 increased in June and July due to heavy demand brought
13 on by extremely warm temperatures. Demand and prices
14 still remained at high levels in September as most
15 consumers were attempting to replenish inventories
16 before the winter months. Demand for both export and
17 metallurgical coals has also impacted the availability
18 of coal in Producing Districts 7 & 8, which is our
19 normal purchasing area.

20 Oil and natural gas prices declined when compared to
21 the previous period. This was expected due to seasonal
22 reductions in demand for each of these fuels.

23 Uranium prices were much lower due to combination of
24 new contracts, spot purchases, and expiration of older,
25 higher priced contracts.

1 Q. WHAT IS HALL EXHIBIT II?

2 A. Hall Exhibit II shows inventories for each fuel at
3 the beginning and end of this reporting period.
4 Although coal inventory at the end of September
5 was only slightly less than March, it really does not
6 depict what occurred during the period. By the end
7 of July coal inventory had been reduced to only
8 1.4 million tons. Most of the inventory gain was made
9 during September. We expect to be near the 2 million
10 level by the end of the year.

11 Q. WERE THERE ANY CHANGES TO DUKE'S COAL TRANSPORTATION
12 RATES DURING THIS PERIOD?

13 A. Yes. Effective April 1, 1994, some rates were reduced
14 1.7%. In May some rates increased 0.5%. On July 1,
15 1994, rates increased 0.8%. In August there was
16 another increase of 0.2%. All the changes were due to
17 changes in the Interstate Commerce Commission approved
18 Rail Cost Adjustment Factor Index.

1 Q. WHAT DO YOU FORESEE AS TO FUEL PRICES AND AVAILABILITY
2 IN THE NEXT SIX MONTHS?

3 A. Prices for natural gas and oil will increase during
4 the heating season. Natural gas, on an interruptible
5 basis, will not be available during the winter months.
6 We expect coal production to be normal. Prices for
7 spot coal will be influenced by weather, exports, and
8 metallurgical demand. We expect spot prices to remain
9 relatively flat. Contract prices should increase at
10 about the same rate as general inflation.

11 Q. MR. HALL, DOES THAT CONCLUDE YOUR TESTIMONY?

12 A. Yes, it does.



HALL EXHIBIT I
FUEL PURCHASES AND CONSUMPTION
APRIL - SEPTEMBER, 1994

COAL

Tons Burned	6,639,652
Tons Purchased	6,611,786
Avg. Mine Price/Ton	\$31.14
Avg. Frt. Price/Ton	\$10.32
Avg. Delivered Price/Ton	\$41.46
Avg. Delivered Price/MMBtu	\$1.6761

OIL

Gallons Consumed	3,472,009
Gallons Purchased	3,003,433
Avg. Price/Gallon Purchased	\$0.52

NATURAL GAS

Mcf. Purchased	283,905
Avg. Price Mcf.	\$3.72

URANIUM

Pounds Purchased	1,021,109
Avg. Price/Pound	\$11.84

HALL EXHIBIT II
FUEL INVENTORIES

	<u>3/31/94</u>	<u>9/30/94</u>
COAL (TONS)	1,716,096	1,694,167
#2 OIL (GALLONS)	4,740,303	4,222,906
URANIUM (POUNDS)	2,390,247	2,352,831